

**COST PROPOSAL TO THE STATE OF CALIFORNIA
JUDICIAL COUNCIL OF CALIFORNIA**



**REQUEST FOR PROPOSAL
RFP-TCAS-2026-202-RB
for
PHOENIX SAP SYSTEM INTEGRATION SUPPORT
MASTER SERVICES AGREEMENT (MSA)**

BM ASSOCIATES, INC.



Certified Small Business
(Small Business Certification REF# 1386520)
March 20, 2026



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COVER LETTER

March 20, 2026

Re: BM Associates, Inc. Response to the Judicial Council of California's Request for Request for Proposal: PHOENIX SAP SYSTEM INTEGRATION SUPPORT, Solicitation Number: RFP-TCAS-2026-202-RB

Dear Sir/Madam,

BM Associates appreciates the opportunity to respond to the Judicial Council of California's Request for Proposal for PHOENIX SAP SYSTEM INTEGRATION SUPPORT.

Please feel free to contact me directly at 810-423-4279 / Senthil@bmassociates.com with any questions or communications that will assist JCC in the evaluation of our response. This proposal is valid for 90 days from the date of submission.

Thank you for your time and consideration. Sincerely,

Senthil
810-423-4279m

Senthil Muniappan | CEO | BM Associates, Inc. | www.bmassociates.com | Phone: 916-580-3623



ATTACHMENT 14 - COST PROPOSAL SUBMISSION FORM

Name of Your Organization: **BM ASSOCIATES, INC.**

Job Title	Rate in USD per Hour*	
	Senior Resource	Less-senior Resource
Currently Utilized Resource Consultants:		
SAP Financial Functional Analyst	140.00	130.00
SAP HCM Functional Analyst	140.00	130.00
SAP Technical Consultant	135.00	125.00
SAP Basis Consultant	150.00	140.00
Additional Consultant Resources:		
SAP Project Manager	165.00	155.00
SAP Quality Assurance Analyst	135.00	125.00
OCM/Training Consultant	140.00	130.00
SAP Business Warehouse Architect/Developer	130.00	120.00
SAP Security Analyst	145.00	135.00
SAP Specialist Other	155.00	145.00

Note: Unless a rare exception is granted by the Judicial Council, consultants for each category will work within the continental United States.

* All hourly rates shall remain firm fixed for the full duration of the Initial Term. If the Judicial Council elects to exercise an option term, and the Contractor makes a written request for an adjustment to the hourly rates before the option term is exercised, and the Judicial Council agrees to the adjustment, hourly rates may not increase by more than the lesser of 3% or the average percentage change in the Employment Cost Index for total compensation, for private industry workers, by occupational group and industry, service-providing industries,



over the prior twelve (12) month period. If Contractor does not request an increase before the extension option is exercised, the then- current rates may remain in effect for the option year. Any adjustment shall not be retroactive to a prior year. Except for such rate increases, rates shall remain firm fixed for the duration of the option term.

Resource time may be billed at a rate lower than published per agreement if appropriate for the specific resource but must not exceed the fixed hourly rate.

Billing must be for actual time worked, to the nearest quarter (.25) hour. For example, if a consultant works for 1 hour 15 minutes, billing should be for no more than 1.25 hours. If a consultant works for 1 hour 25 minutes, billing should be for no more than 1.5 hours.